Club Cascadas de Baja

MEMBERS' JOURNAL 2004 / ISSUE 3

Letter from the Board

Dear Member:

As the year 2004 begins to become a memory our thoughts are with this year and all that was accomplished at Club Cascadas de Baja.

As always, the Board is very active with Trading Places Management and on-site managers Peter and Connie Gray. Much time consuming maintenance was completed during the two week maintenance period with the total team effort. The Board wishes to thank the entire staff for their excellent support.

One of the goals of the Board is to maintain a fiscal balance while retaining the special beauty and ambiance of the Club. The challenge each year is to improve and update the resort. This year the Giddings family generously contributed financially and we were able to refinish the Tirburon pool, resurface the tennis court, update the gym equipment and revamp the clubhouse with state of the art flat screen televisions. When you visit your resort, you will be extremely pleased with these changes. The Board is very appreciative of the Giddings family financial support as well as their continued active participation.

The Cascadas Vacation Legacy sales program is successfully moving into its third year with many members enjoying their "forever" status. Be sure to visit your vacation coordinators when you are next at the resort.

We wish to thank Trading Places and their entire staff for their sincere effort and guidance over the past ten (10) years. We look forward to the future together. Our mutual goal is to make your vacation experience at Club Cascadas de Baja the best ever!

Have a wonderful holiday season and new year filled with joy and peace.

Sincerely – The Board of Directors
Pat Giddings, Joseph Lowe, Robert Thurman, Jessica Kim, Mark Giddings, Marianne Breen.

Manager's Report

Peter & Connie Gray
Resort Managers

Thinking of working out some of your stress on your next vacation to Club Cascadas de Baja? Then why not try out the new workout room, which is now equipped with the most modern equipment for your enjoyment. You can also enjoy a game of tennis on the recently resurfaced tennis court and then after your game, you will enjoy taking a dip in the new, fabulous shark pool, which looks so natural and soothing we are sure that your stress levels will drop remarkably within a few days at Cascadas.

Stop by and take a look at your newly designed Clubhouse! We have added five (5) new plasma televisions so that you can relax in the evening with a movie or a scheduled sporting event.

Our maintenance crew was very busy during our 2004 maintenance weeks… here is a list of accomplishments:

- Electrical modifications were made in buildings two and three. Circuit breakers and cables were installed.
- The Club has two water holding tanks for the main water supply and circulation to the Villas. They were both cleaned and resealed, and one leak was repaired. One pump was replaced and the remaining five serviced.
- Maintenance was performed on 184 air conditioning units, which included cleaning and painting. New parts were changed on individual units.
- A new air conditioning unit was installed in Villa Tortuga B-12.
- New floor tiles were changed out in the following Villas: Catalina 1, Escondido 1, Porfin B-6, and Bahia A-6.
- Non-slip tile was installed on the staircases of Villas Perla 4 and Catalina 1.
- The turtle pool was cleaned and re-grouted. Tiles were patched. The three planters around the pool were re-tiled and the landscaping replaced.

We would like to thank all of the staff at Club Cascadas de Baja for their enthusiastic approach and dedication, and of course I am thankful for the good weather we had during our maintenance weeks.

We would like to take this opportunity on behalf of our staff, to wish you all a very happy and peaceful holiday season.

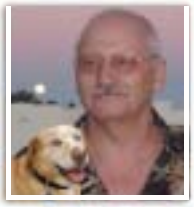
We look forward to serving you on your next vacation to Club Cascadas.

Sincerely, *Peter & Connie Gray*

Maintenance Fee Statement

It's that time of year when you will receive your maintenance fee statement. Maintenance fees are billed annually in November and are due on January 1st. **If for some reason you have not received your statement by 12/15/04 of this year, please contact us at (949) 643-7643.**

STAFF SPOTLIGHT



Peter Nevard has been on our staff for six years, and brings years of customer service and personal attention to the team. He is from Canada and has been here in Cabo since 1987. As you can see from this photo he's a real dog lover. Peter is a great asset to our sales team; clients are pleased to know him and we are proud to have him! Please contact Peter at cabopeter@prodigy. net.mx.
Rory King, Director of Sales

WHY PAY MAINTENANCE FEES IF YOU CAN'T TRAVEL?

For just $49/year, **CSA Timeshare Insurance** covers you for the loss of non-refundable maintenance and/or exchange "change" fees in the event of unforeseen trip cancellation, interruption or travel delay. Please call Trading Places for more information.

GOOD NEIGHBOR POLICY

After our recent remodel we were pleased to donate the large screen television to the children of Los Niños del Capitan, A.C., a registered Mexican nonprofit organization. Their mission is to provide a safe and healthy environment for low-income children while their parent(s) work.

If you are interested in becoming a "captain" (supporter) please send donations to:

International Community Foundation
Care of: Los Niños del Capitan Fund
11300 Sorrento Valley Road, Ste. 115
San Diego, CA 92121

We received a big THANK YOU from all of these children for this gracious donation.

Club Cascadas also donates used and out of service items (linens, towels, glassware, flatware, and much more) to local charitable organizations periodically. You can be proud to own at a resort that is such a good neighbor!

UNDER THE PALAPA

SUCH A BEAUTIFUL SETTING FOR WEDDINGS!

Club Cascadas de Baja is the perfect spot to wed. Whether you choose sunset or a sunny afternoon, the Club staff are ready and pleased to help and be a part of your special day. Please call the resort for more information.

The heart knows when the search is over.

Greg and Carla Franco – November 14, 2004

HAPPY MEMBER COMMENTS...

"Cascadas, home to our hearts, where we leave a legacy of love, laughter and tradition in the sweetest blue splendor south of heaven."

The Keown family - Est. Club Cascadas de Baja - 1989

"The only thing warmer than the Baja sun is the people at Cascadas! Truly a slice of heaven."

Richard Chesler and Stacey Beer

"Being one of the original owners, we have been coming to Club Cascadas since the mid-1980s. We can't imagine a year without a trip to this wonderful place."

Jack, Ruth, and Nick Fullwiler — Idaho

DON'T FORGET TO CONFIRM YOUR USE PLANS NOW!

Don't let your week go unused. Cabo is in high demand and we have exchange and rental guests looking to make reservations. Please call Trading Places with your use plans today. If you are planning to vacation in Cabo, we can book your airline reservations at the best value. If you are not going this year, let us rent or "bank" your week for later use. One of our Vacation Specialists will be in touch with you three or four months prior to your use week if we haven't heard from you.

Call Trading Places International at (800) 365-7601, ext 300 to confirm your reservations.

BOARD MEMBER RESIGNATION

Joan Cordova, announced at our recent Board Meeting that she has decided to resign from the Board. She said that it is time she step down and devote more time to her family. Thank you Joan for your service and dedication on the Board. You will truly be missed!

Mrs. Marianne Breen has attended and been very beneficial at several Board Meetings. She has been appointed to serve the remainder of Joan's term. Please join us in welcoming Marianne Breen as our newest Board Member.

BOARD MEETING RECAP

The Board of Directors of the Cascadas de Baja Association met at Trading Places on Tuesday, September 16, 2004. The meeting included a full agenda as well as reviewing and approving your 2005 Operating Budget. The following items of business were accomplished:

- The Board approved for filing the June 26, 2004 Annual Meeting Minutes and Board Meeting Minutes.
- Peter Gray prepared a video tape during maintenance weeks and showed it to the Board members and guests.
- Peter Gray gave a report on all of the maintenance items completed.
- Pat Giddings and the Board reviewed all of the owner and guests comment cards.
- TPI provided a review of the monthly financial statements for the last three months.
- The 2005 Operating Budget was reviewed in detail and was approved by the Board with no increase in the 2005 maintenance fees.
- The Board received and reviewed the planned Capital Reserve Expenditures for 2005.
- The Board approved the engagement of the accounting firm for the year-end audit at no fee increase.
- The Board approved the Assessment Billing and Collection (ABC) Policy for 2005.

ENJOY YOUR STAY IN COMFORT...

We wish to provide you the best vacation possible. We take your suggestions and concerns seriously, and we can often accommodate your requests. Sometimes however, we find that requests conflict, so we must compromise. For example some people like firm, and some like soft, mattresses or pillows. Obviously we cannot change each mattress and pillow every week, so we have settled for ones that are in between. We do have a few foam pads to lend to those who would prefer softer beds, and a few types of pillows. To truly get that "at-home" good night sleep, you may want to bring your pillow from home.

For your cooking convenience, we provide the most commonly used pots and pans, but if you have a favorite, please bring it.

As for radios and CD players, since many of our guests have come for a quiet get-a-way we have decided not to provide any such "noise makers". If you choose to bring your own, we ask that you be considerate of your neighbor in its use. And please remember, there are noise restrictions at the pools, as well as night-time curfews.

We hope that your next stay at Club Cascadas de Baja is wonderful and we will continue to do everything we can to make this possible. We welcome your comments (the positive ones too.)

HELLO, I'M EDGAR...

...your Personal Vacation Specialist for Club Cascadas De Baja. I anticipate speaking with you to discuss your Vacation Plans. Remember, planning early is imperative. Please give me a call at 800-365-7617 x267 or e-mail at edgars@tradingplaces.com.

If you can't travel for your owner use week to Club Cascadas or you would like to visit a new vacation destination, please feel free and call me so we may discuss options for your alternative vacation plans. Also please don't forget to ask me about our exciting "Vacation Exchange Club," and the new"CSA Timeshare Insurance" we are now offering to our valued members. I look forward to speaking with you soon; please feel free and give me a call anytime with your questions or comments.

Regards, *Edgar Sanchez*

Cascadas Vacation Legacy Cascadas Vacation Legacy Cascadas Vacation Legacy Cascadas Vacation Legacy Cascadas Vacation Legacy Cascadas Vacation Legacy

Share the fun and unique atmosphere of Club Cascadas de Baja!

We know you love Club Cascadas... your friends and family will love it too, as soon as they know what you know.

Refer a friend to Club Cascadas and we will enter your name into the drawing for a luxurious stay in beautiful Casa Giddings and round trip airfare for two!

Winning is easy. Simply recommend that your friends stay at Club Cascadas (either as your guest or renting a villa themselves, at the 20% member discount). When they meet with one of our on-site Vacation Counselors about the Legacy Program, we'll enter your name in the four drawings. The more friends you refer, the greater your chances of winning. We will also send you a gift certificate for a free massage at Club Cascadas de Baja spa/salon.

For more information, or to receive brochures for your friends, call Scott at 800-899-9381 or visit us at www.clubcascadasdebaja.com/member.

Win a wonderful vacation at Casa Giddings!

Advance reservations required, subject to available space. Maximum airfare $500 per person.

- 3 night stay (for up to eight persons)
- Round trip airfare for two
- Round trip VIP transfers from the San Jose airport to Casa Giddings

Trading Places INTERNATIONAL
23807 Aliso Creek Road, Suite 100
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Club Cascadas Member Services

800-365-7601
From Mexico (949) 448-5150
E-mail: info@tradingplaces.com
Website: www.tradingplaces.com
www.clubcascadasdebaja.com

Club Cascadas Front Desk
011-52-624-14-31882

Interval International	800-622-1861
Mexico Tourism Office	800-262-8900

Quick Reference List for TPI

Owner Services.....800-365-7601 x267
.....edgars@tradingplaces.com
Confirm use time, Book bonus time, Bank your week (II, TPI), Inquire about your contract, Check use time confirmations

Accounting.....949-643-7643
Maintenance fees, Assessment billings

Exchange

800-365-7617 or exchange@tradingplaces.com
- Request your exchange
- Receive exchange confirmation
- Check on your exchange
- Join the Vacation Exchange Club

Rentals

800-365-9190 or rentals@tradingplaces.com
- Rent additional time
- List your Club Cascadas de Baja unit for rental
- For last minute rental bargains go to www.tradingplaces.com/HOT DEALS

Travel

800-365-6569 or travel@tradingplaces.com
- Full Service Travel Agency
- Air, car, hotel, cruise and tour reservations

Resales

To buy, sell or inquire about the Cascadas Vacation Legacy, contact Scott: 800-899-9381 or cascadas@tradingplaces.com.
For the on-site sales team at Cascadas call: 011 52 624 14 31047 or email: roryk@tradingplaces.com

Resort Management

As your management company, we are dedicated to making your resort the best it can be. Please feel free to contact us at any time.

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Tahoe Seasons Resort...nestled in the majestic pines just 150 yards from the Heavenly Ski Resort lifts.

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