

<b>Cascadas De Baja Association</b>		<b>Cascadas Vacations, Inc.</b>	
<b>2019 Operating Budget</b>		<b>2019 Operating Budget</b>	
	<b>Approved</b>		<b>Approved</b>
<b>REVENUE</b>	<b>2019 Budget</b>	<b>REVENUE</b>	<b>2019 Budget</b>
Member Assessments	\$ 6,065,350	Sales - CVI	\$ 1,470,500
Cash Discounts	(130,000)	Net Revenue - RR	499,200
Other Income	15,000	Rentals and Bonus Weeks	613,005
Interest Income	45,000	Booking and Closing Fees	422,858
Other Income - Mexico	236,888	Other	17,640
<b>Total Revenue</b>	<b>\$ 6,232,238</b>	<b>Total Revenue</b>	<b>\$ 3,023,203</b>
<b>OPERATING EXPENSES</b>	<b>2019 Budget</b>	<b>OPERATING EXPENSES</b>	<b>2019 Budget</b>
Housekeeping Expenses	\$ 230,385	General & Administration	\$ 1,142,555
Front Desk Expenses	43,041	Maintenance Dues - Club	902,485
Employee Kitchen Expenses	30,234	Sales Costs	550,933
Laundry Expenses	34,783	<b>Total Operating Expenses:</b>	<b>\$ 2,595,973</b>
General & Administrative	419,565		
Facilities Expenses and Purchasing	413,696	<b>Income Before Taxes</b>	<b>\$ 427,230</b>
Club House Expenses	3,409		
Security	20,187	<b>TAXES</b>	
Wages & Salaries & Pr Taxes	1,830,536	Income Taxes Mexico and US	\$ 234,977
Utility Expenses	932,322	<b>Total Taxes:</b>	<b>\$ 234,977</b>
Vehicle Expenses	52,567		
Us Expenses	604,378	<b>NET INCOME</b>	<b>\$ 192,253</b>
<b>Total Operating Expenses</b>	<b>\$ 4,615,102</b>		
<b>Excess Revenue Over Expenses</b>	<b>\$ 1,617,136</b>		
<b>Capital Expenditures</b>			
Capital Replacement Fund Contribution	\$ 1,617,136		
<b>Total</b>	<b>\$ 1,617,136</b>		